



University Strategic Partnership

Building the Cyber Workforce of Tomorrow, Today

Executive Overview

Fusion Cyber AI delivers turnkey cybersecurity and AI workforce programs specifically designed for university partnerships. Our proven model enables institutions to launch high-demand technical programs without building infrastructure from scratch.

Partnership Impact

- **100+** Courses spanning cybersecurity, AI, quantum computing, and executive education
- **1,000+** Graduates with an average 68% salary increase post-completion
- **480+** Virtual machines available in our cyber range environment
- **100+** AI models accessible through our AI Playground
- **19%** Military veterans among our graduate population

Core Offerings for Universities

1. Academic & Workforce Programs

AI Cyber RMF & Defense (10-32 weeks) Focus: AI governance, secure cloud/AI systems, cyber defense with 30+ hands-on labs

GenAI Application Engineer & Securing (10-32 weeks) Focus: AI-assisted coding, prompt engineering, full-stack AI application development

• **AI for Executives (AI4E)** (4 weeks)

Focus: Strategic AI implementation, governance, and business transformation for leadership

2. Licensable Technology Platforms

- **BeaconAI Learning Platform:** Adaptive AI-powered learning management system with integrated assessment and analytics
- **Virtual Cyber Ranges:** 480+ VMs providing realistic cybersecurity training environments for hands-on practice
- **AI Playground:** Access to 100+ AI models for experimentation, development, and research

Flexible Partnership Models

- **Revenue-Share Agreements** - Align our success with yours
- **Curriculum Licensing** - White-label our proven content
- **Platform Licensing** - Deploy our technology under your brand
- **Faculty Enablement** - Train your instructors to deliver our programs
- **Curriculum Licensing**: Comprehensive course materials, labs, assessments, and instructor resources

Proven University Partnerships

- Florida International University
- University of Kentucky
- University of South Carolina
- Denmark Technical College

Strategic Value for Leadership

For CISO's, CIO's & CTO's.

- **New Revenue Streams**: Launch high-demand programs quickly without significant capital investment
- **Technology Modernization**: Access enterprise-grade AI and cybersecurity infrastructure
- **Operational Efficiency**: AI agents that reduce administrative overhead and improve student experience
- **Talent Pipeline**: Develop job-ready cybersecurity professionals for your own organization
- **Curriculum Credibility**: Industry-aligned programs that meet real-world security demands
- **Hands-on Training**: Students graduate keyboard-ready with practical cyber range experience

3. AI Agents for Institutional Operations

- **AliceAI - Admissions & Enrollment**: Multi-modal engagement (voice, text, video) in 3+ languages for student recruitment and support
- **HavenAI - Collections & Financial Operations**: Automated financial communications, payment processing support, and account management

Next Steps

We invite you to schedule a consultation to explore how Fusion Cyber AI can support your institution's strategic goals in cybersecurity and AI education.

Contact Information

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